

Frequently Asked Questions

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1. How do I select the right pool builder?

Be sure to interview your prospective pool builder very carefully. Consider these things.

- * What is the company's reputation in the community?
- * Do you know a friend or neighbor who has used the same company with good results? If not, can the company provide you with reliable references?
- * How does the company treat you as a potential customer?
- * How long has the company been in business, and how long have they been building in your area?
- * How many pools have they built?
- * Will the company provide you with a clear written estimate so that you're not confused about what work will be done?
- * Will they finish the project on time?
- * Is the company in good standing with your local Building Department, the State Department of Consumer Affairs and/or Contractor's Board?
- * Will the company add hidden charges after the construction process has begun?
- * Is the company financially stable so that there is no risk that you'll be left with an unfinished pool if they go out of business?
- * Will the company be careful with landscaping and other outdoor structures?
- * Will they keep your property clean and safe throughout the construction process?

2. What about warranties? Will my investment be protected?

Warranties are very important. At Homestead Pool and Spa we provide you with an excellent warranty for your new pool. We are confident in the product we build and we offer a warranty that backs it up. You should always ask for and compare the warranties when requesting estimates from builders. You should also remember that a warranty is only as good as the company that issues it. Dozens of pool builders go out of business each year. And if they're gone, so is your warranty.

Homestead Pool and Spa has been building pools for more than 30 years. In fact, some of the very first pools we built are still in great shape and get regular use. We build our pools to last, and we'll always be here to stand by our swimming pools in the future.

3. How much work is involved in maintaining a swimming pool?

In the past, pool maintenance was more of a chore. But with today's technology and conveniences, maintaining a swimming pool is easier than your car! Pool chemical testing and maintenance, cleaning, and preprogrammed filtration and heating can all be automated. Automatic pool cleaners and various sanitizing devices also make your pool simple to maintain. Your only concern will be finding more time to enjoy your pool or spa!

4. Why do cost estimates vary so much when the pools seem to be the same?

The price of a pool is determined by much more than just the size and shape of that pool. Unfortunately, many contractors don't include important factors that affect cost in the actual estimate they give you. This also means that you can get hit with hidden charges after construction has begun. Some important things to consider are:

- * Quality of Materials
- * Craftsmanship
- * Design Expertise
- * Underground Strength and Durability
- * Customer Service
- * Time Required for Construction
- * Warranties

Homestead Pool and Spa estimates always include the highest quality materials, superior craftsmanship, expert design, and honest, reliable customer service. You also get the knowledge and expertise of more than 30 years of custom pool building experience. And we never submit a low introductory bid with the intent of making expensive changes later.

5. What factors affect the cost of building my swimming pool?

Surprisingly, construction costs for the pool structure itself do not vary greatly from pool to pool. Prices can be affected slightly by ease of access onto your property, demolition requirements prior to construction, and local permit costs. The size and design of the pool affect the cost too, but not as much as you might think.

Much of the variation in price is based on esthetics. What is placed around your pool to enhance its design. The size and materials used in your deck, patios, waterfalls, gazebos, planter walls, and other features can be simple or sensational. As the customer, you have the greatest influence on your total budget as you control the design of your pool's esthetics.

6. Is financing readily available for this type of project?

Yes. And it's probably easier than you think. Many people have discovered they can give their families a beautiful new pool by merely taking the equity in their home and converting it to cash. It's easy, inexpensive, and very tax wise!

You can also use your swimming pool financing to generate additional funds for other home improvement projects or to pay off other high interest, non-deductible credit cards. This often results in savings that literally pay for the home improvement.

7. How do I decide on my pool design?

Each property has unique features that should be considered when your pool is being designed. So does your family! A Homestead Pool and Spa representative will meet with you at your home to discuss your pool needs and desires. He or she will ask you how you intend to use your pool. Is exercise important? How about family use? What about location? Where will the pool look best when viewed from your home? Our design expert may take photographs, video, or sketches of your yard. Then they'll prepare a custom design at no charge...a design that fits your needs AND your budget!

8. Can I put a pool in my small yard?

Expert builders can construct quality pools in yards of all shapes and sizes. Our expert design and engineering team can work with the most challenging properties. You'll be surprised by our innovative solutions that can turn your dreams into a beautiful backyard vacation. Before you give up on your impossible small yard or finicky location, call us for design advice. It's free!

9. Are there any additional add-ons or options available for my pool?

Technology is changing at an unprecedented rate, and swimming pools are no exception. Innovative water treatment options, fiber-optic lighting, spa products, remote controls, automatic cleaning systems, and many other options are now available to make your pool easier to maintain and more enjoyable than ever. Tell us what you would like, and we can show you how to do it.

10. Do pools contribute to the drought?

Water agency studies have proven that residential swimming pools require considerably less water to maintain than the landscaping they replace. And water in your swimming pool stays right there whenever needed in an emergency.

For more information, check out www.poolbuyerguide.com